

The Karur Vysya Bank Limited, one of the leading Private Sector Banks in India, invites online applications for appointment of **Business Development Executive & Manager - Corporate Salary Channel (Job ID - 328)** from the qualified candidates.

Last Date of Online Registration	31.05.2023
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**Eligibility Criteria:**

- Any Graduate / Post Graduate having passion on Sales.
- Age should be not more than 30 years.
- Any sales executives with experience of 3+ years in NTB Business Acquisition of CA , SA , RD , TD , LI , GI , MF , Investments, Asset X Sell etc. under Corporate Salary segment.
- Strong Corporate Salary Business knowledge in Liability Products Sale and Deepening Management.
- Excellent Communication Skills in English and Regional Language will be an added advantage.
- He or she may need to travel extensively and should be ready to mobile.

**Selection Process:**

***Registration -> Personal Interview -> Offer -> Background Checks & Medicals -> Onboarding -> Posting.***

**Detailed Process Flow:**

- Online Registration by Eligible Candidates as per the above mentioned criteria.
- Pre - Screened Candidates will be invited for personal interview with further details like (Mode, Date and Venue for Interview).
- Depending upon the number of vacancies, the Bank reserves the right to call for Personal Interview.
- Interview Invite will be informed to the candidates through **registered e-mail only**.

**How to apply:**

- Candidates are required to apply online through website [www.kvb.co.in](http://www.kvb.co.in) (careers page) and apply for the post of **Business Development Executive & Manager - Corporate Salary Channel (Job ID - 328)**. **No other means/ mode of application will be accepted.**
- Candidates should ensure to update their active personal email ID and mobile number only throughout the entire selection process.

**Compensation:**

Fixed pay - Depending upon current salary and Retrials, insurance etc. as per Standards + Variable Pay as per policy.

**Roles & Responsibilities for BDE:**

- Acquire and manage of bulk Employees Salary Accounts under the channel
- Required high level expertise in identification and acquisition of Employee Salary Accounts of Sizable Proprietary Concerns , Sizable Partnership Firms , Pvt Ltd Companies , Ltd Companies , LLP Companies , Central and State Govt departments , Quasi Govt departments , PSUs ( Public Sector Undertakings ) , International Companies operating from India , Foreign Consulates etc.
- Also to open CA to above mentioned entities as a pool account for salary upload to Group of Employees Accounts and day to day business operations
- Responsible for growing of Corporate Salary book through Deepening of existing clients and increase CA , SA , TD , RD , X Sell of Assets and X Sell of TPP for Income generation

**Posting Locations:** Across south.